HELLO, FRESH DELICIOUS MEAL KITS.



ASIAN STYLE MEATBALLS

ITEM #21314

UPC: 8 54765 00708 4 **CASE COST: \$41.97**

KIT COST: \$13.99 SRP: \$19.99

BALSAMIC FIG CHICKEN

ITEM #21316

UPC: 8 54765 00710 7 **CASE COST: \$41.97** KIT COST: \$13.99

SRP: \$19.99

PESTO CAVATAPPI PASTA

ITEM #21315 UPC: 8 54765 00709 1 **CASE COST: \$35.10** KIT COST: \$11.70 SRP: \$18.99

TERIYAKI BEEF TACOS

ITEM #21599

UPC: 8 54765 00721 3 **CASE COST: \$41.97** KIT COST: \$13.99

SRP: \$19.99

HONEY SRIRACHA CHICKEN

ITEM #21598

UPC: 8 54765 00719 0 **CASE COST: \$41.97**

KIT COST: \$13.99

SRP: \$19.99

TRUFFLE STEAK

ITEM #21600

UPC: 8 8 54765 00720 6

CASE COST: \$45.75 KIT COST: \$15.25

SRP: \$20.99











Meal kits are little effort with Big Rewards.

- Time-pressed consumers are looking for high-flavor, high-quality, pre-packaged grab-and-go options.
- One in four Americans has purchased a meal kit in the last year.
- 50% of American shoppers want to purchase a meal kit at the retail level.

HelloFresh delivers all Flavor, no fuss.

6 Unique and fresh recipes

2 meals in every kit

Innovative spice blends and fresh ingredients

Quick and Easy recipes ready in 30 minutes

Guaranteed 12 day shelf life

Ships 3 Kits per case

Kits must be ordered 14 Days in advance of ship date

Kits are Shipped Tuesday and Wednesday nights for Wednesday and Thursday delivery

MERCHANDISING

- Promote fresh meal kits in the grab and go section. Use shelf tags or other POS to make kits stand alone.
- Place on front endcaps to increase exposure at a glance
- · Set up meals kits in meat and deli cases. Make sure the focus is on $\mathscr{F}hesh$.
- · Create a meal kit destination center with other like products.
- Promote availability on social media and in print ads.
- Offer in-store cooking demos and sampling to attact new customers and build shoppers' confidence in the brand.

*data courtesy of PackagedFacts.com







